

July 17, 2018

Subject: Revised 2017 Revenue Report

The attached revenue report presents revised 2017 revenues following completion of the City of Boulder's annual financial audit. The most significant difference relates to a large business use tax payment that was received in March 2018 and related to prior periods and because it was reasonably known and measurable at the end of 2017, it was accrued back to 2017.

For clarification of any information in this report, please contact me at (303) 441-3871 or wagnerj@bouldercolorado.gov.

Joel Wagner, Tax and Special Projects Manager

This report provides information and analysis related to 2017 annual sales and use tax collections. Results are for actual sales activity through the month of December, the tax on which is received by the city in January 2018. For clarification of any information in this report, please contact Kara Skinner, Assistant Director of Finance, at (303) 441-4027 or skinnerk@bouldercolorado.gov.

REVENUE COMPARISONS TO COMPARABLE PERIOD IN PRIOR YEAR

As reflected in Table 1, total sales and use tax increased from 2016 by **0.08%.** This result was revised after year end due to a large business use tax payment that the city received after year end that related to prior periods. Because it was reasonably known and measurable by the end of 2017 it was accrued back to 2017 and is reflected in this Revised 2017 Annual Revenue Report.

TABLE 1
2017 SALES AND USE TAX REVENUE

TAV	2016	2017	% CHANGE Increase/	% of TOTAL
TAX	2016	2017	(Decrease)	
Sales Tax	\$105,473,771	\$105,659,001	0.18%	78.58%
Business Use Tax	12,990,562	14,485,759	11.51%	10.77%
Construction Use Tax	11,898,930	9,818,326	(17.49%)	7.30%
Motor Vehicle Use Tax	3,985,168	4,496,393	12.83%	3.34%
Total Sales and Use Tax	\$134,348,429	\$134,459,479	0.08%	100.00%

To reflect current economic activity and ongoing revenue available for citywide purposes, Table 2 shows the change in sales and use tax revenue excluding onetime revenue including audit revenue, revenue from the incremental recreational marijuana (RMJ) tax of 3.5%, and Boulder Junction construction use tax revenue. With those exclusions, sales tax revenue increased 0.30%, and sales and use tax combined decreased **1.69%**.

TABLE 2

2017 SALES AND USE TAX REVENUE

EXCLUDING RMJ REVENUE OF 3.50%, BOULDER JUNCTION, AND AUDIT REVENUE

			% CHANGE	
			Increase/	% of
TAX	2016	2017	(Decrease)	TOTAL
Retail Sales Tax	\$103,567,378	\$103,876,863	0.30%	81.47%
Business Use Tax	10,515,748	10,537,219	0.20%	8.26%
Const Use Tax	11,624,851	8,596,969	(26.05%)	6.74%
Motor Vehicle	3,985,168	4,496,393	12.83%	3.53%
Total Sales & Use Tax	\$129,693,145	\$127,507,444	(1.69%)	100.00%

COMMUNITY, CULTURE AND SAFETY TAX

For 2017 YTD, the Community, Culture and Safety Tax (an additional 0.30% sales and use tax, effective for 3 years beginning January 1, 2015) generated \$10,116,399. This tax is dedicated to fund a variety of projects in the Civic area along the Boulder Creek Path and on University Hill, as well as improvements for several culturally oriented projects.

DETAILED ANALYSIS OF SALES TAX REVENUE INDUSTRY CATEGORIES

Retail sales tax is the largest tax category comprising nearly 80% of total Sales and Use Tax revenue. For 2017, retail sales tax was up 0.18%. The following tables provide monthly information (month over month comparisons) to identify trends for specific retail industry categories. While this information is useful, it is important to remember that relatively small aberrations (including timing of remittances by certain vendors) can make relatively large monthly variances.

Apparel Stores – 2017 Apparel stores sales tax was down by 5.57%. Apparel stores were down for all of 2017 except for October which had a modest increase of 2.44%. Factors contributing to this decrease were stores closures, competition from online retailers, and consumers shopping in neighboring cities.

Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec
(8.63%)	(10.86%)	(6.80%)	(6.06%)	(6.33%)	(6.10%)	(2.62%)	(5.33%)	(9.37%)	2.44%	(8.62%)	(1.59%)

Eating Places sales are both an important revenue source (13.10% of total sales/use tax) and an indicator of economic health. This discretionary category is correlated with disposable income and consumer confidence. Total 2017 sales tax at Eating Places was up 2.86%. December increased by 8.50% over December 2016.

Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec
(1.06%)	(10.45%)	8.13%	(4.52%)	8.86%	5.03%	(1.67%)	6.31%	1.67%	4.23%	7.61%	8.50%

Food Stores – 2017 retail sales tax revenue for food stores was down 0.51% from that received in 2016. From February to September 2017, every month had month over month decreases but October bounced back with an increase of 7.08% and December had a significant month over month increase of 19.93%.

Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec
10.94%	(14.55%)	(0.83%)	(4.15%)	(3.14%)	(1.81%)	(2.09%)	(18.64%)	(1.01%)	7.08%	(1.70)	19.93%

General Retail – 2017 general retail sales tax revenue was up 2.23% from that received in 2016. During 2017, this category was very volatile and for December 2017 it was up 6.67% from December 2016.

Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec
2.86%	0.28%	(8.54%)	9.17%	(2.22%)	(0.75%)	1.22%	(5.37%)	10.42%	10.18%	4.01%	6.67%

Public Utilities (retail sales tax on natural gas and electricity) was flat for 2017. This tax revenue can be volatile based upon weather particularly in the summer and winter months.

Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec
4.46%	5.72%	6.43%	(2.22%)	(2.21%)	0.81%	(1.03%)	(7.79%)	(3.68%)	3.47%	2.85%	(6.18%)

TOTAL MARIJUANA REVENUE

The City of Boulder collects revenue from the sale of both medical and recreational marijuana. These sources represented 0.46% and 2.48% of the total sales/use tax collected respectively in 2017.

A summary of 2017 marijuana related revenue sources is contained in the table below.

Total 2017 Marijuana Related Revenue								
Medical marijuana (MMJ):								
3.86% Base Sales/Use Tax	\$621,660							
Sub-total MMJ revenue		\$621,660						
Recreational marijuana (RMJ)								
3.86% Base Sales/Use Tax	1,748,454							
Incremental								
3.50% Additional Sales/Use Tax	1,585,385							
5.00% Excise Tax	922,447							
State Share-back	643,562							
Sub-total incremental RMJ revenue	3,151,394							
Sub-total RMJ revenue		\$4,899,848						
TOTAL 2017 MARIJUANA RELATED REVENUE		\$5,521,508						

The taxes generated by the base 3.86% for both medical and recreational marijuana are distributed to city funds based upon various past voter decisions. The new incremental revenues generated by recreational marijuana are all deposited in the general fund and are dedicated to cover incremental costs related to the sale and use of marijuana in the City of Boulder.

Medical Marijuana Retail Sales Tax

Total retail sales tax revenue collected in this category was down by 25.24% from the same period in 2016. Medical marijuana continued its downward trend while recreational marijuana continued to trend positive.

Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec
25.97%	(39.06%)	(26.91%)	(19.91%)	(22.07%)	(57.58%)	(18.77%)	(12.60%)	(26.45%)	(30.85%)	(7.47%)	(29.25%)

Recreational Marijuana Retail Sales Tax

2017 retail sales tax revenue collected in this category was up by 21.36% from the same period in 2016. Part of this increase can be attributed to additional recreational marijuana facilities located in the newly annexed area of 55th & Arapahoe.

Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec
59.33%	(7.32%)	20.60%	19.79%	24.47%	47.14%	12.53%	28.50%	10.73%	5.69%	19.10%	34.23%

Significant 2017 increases/decreases in sales tax by industry and location are summarized in Table 3.

TABLE 3

2017 RETAIL SALES TAX

(\$ and % Change in Comparable Collections by Industry and Location)

STRENGTHS									
Industry	\$ Change	% Change							
Rec Marijuana	572,412	21.36%							
General Retail	513,638	2.23%							
Eating Places	484,276	2.86%							

WEAKNESSES									
Industry	\$ Change	% Change							
Consumer Electronics	(600,366)	-22.99%							
Apparel Stores	(260,057)	-5.57%							
Medical Marijuana	(195,921)	-25.24%							

STRENGTHS						
Location \$ Change % Chan						
Out of State	1,082,379	7.95%				
UHGID (the "hill")	143,222	11.01%				
Pearl Street Mall	130,034	3.21%				

WEAKNESSES						
Location \$ Change % Chang						
Basemar	(440,959)	-18.56%				
29th Street	(430,168)	-4.79%				
Boulder Industrial	(208,164)	-2.62%				

Significant 2017 increases/decreases in <u>use tax</u> by industry and location are summarized in Table 4.

TABLE 4

2017 USE TAX

(\$ and % Change in Comparable Collections by Industry and Location)

STRENGTHS						
Industry \$ Change % Chan						
Automotive Trade	505,895	12.46%				
Consumer Electronics	158,553	174.08%				
Medical Marijuana	22,770	122.16%				

WEAKNESSES					
Industry	\$ Change	% Change			
Construction Sales / Use Tax	(2,120,906)	-17.46%			
General Retail	(1,575,950)	-41.73%			
Computer Rel.Business Sector	(427,446)	-10.12%			

STRENGTHS						
Location \$ Change % Change						
Boulder Industrial	2,243,088	67.42%				
Out of State	751,808	60.90%				
County Clerk	511,225	12.83%				

WEAKNESSES							
Location \$ Change \% Change							
Gunbarrel Industrial	(1,474,166)	-23.54%					
Metro Denver	(1,070,093)	-67.07%					
BVRC-Bldr Valley Regional Ctr	(838,110)	-44.80%					

BUSINESS/CONSUMER USE TAX

2017 Business/Consumer Use Tax was up 11.51%. This tax category can be very volatile as it is associated primarily with the amount and timing of purchase of capital assets by businesses in the city and the amount and timing of one time revenue such as audit revenue. A significant portion of this amount is one time in nature and not expected to reoccur in future months. When we adjust this category for one-time revenue, Business/Consumer Use Tax was 0.20% more than the same period in 2016.

MOTOR VEHICLE USE TAX

2017 Motor Vehicle Use Tax was up by 12.83% over the same period in 2016. This tax category applies to the purchase of vehicles registered in the city. While sales are slowing nationwide, sales remain strong for Boulder residents and businesses.

CONSTRUCTION USE TAX

Construction Use Tax was down (17.49%) which includes Boulder Junction revenues. By reducing the Boulder Junction revenue from the total, Construction Use Tax is lower than 2016 receipts by (26.05%). Construction Use Tax is very volatile tax category as it depends upon the number and value of projects. Also, as a significant amount of this revenue is paid at the time of permitting, Construction Use Tax revenue will often be collected well in advance of visible construction activity.

ACCOMMODATION TAX

2017 Accommodation Tax revenue is up by 1.63% from the same period in 2016.

ADMISSIONS TAX

2017 Admission Tax revenue is up by 6.67% from the same period in 2016. Admissions Tax collections are dependent on the number of taxable productions and events held in the City and the level of attendance at such events.

SHORT-TERM RENTAL (ACCOMMODATIONS) TAX

2017 Short Term Rental Tax receipts are up by 282.12%. This increase is due to the increased number of rentals registered and remitting tax. As of December 2017, the city has more than 650 short-term rentals licensed.

NEW -- SUGAR SWEETENED BEVERAGE TAX

The Sugar Sweetened Beverage Product Distribution Tax is a voter-initiated tax that was adopted by Boulder voters in the November 2016 election. It places a two cent per ounce excise tax on the distribution of beverages with added sugar and other sweeteners. The tax took effect on July 1, 2017 and revenue will be spent on health promotion, general wellness programs and chronic disease prevention that improve health equity, and other health programs (especially for residents with low income and those most affected by chronic disease) linked to sugary drink consumption.

December was the sixth month the tax was in effect and \$518,160 was collected. The total amount collected over the six months of 2017 was \$2,636,141. As we collect more months of revenue, we may begin to see some trends and possible seasonality with this new revenue source.

TRASH TAX

2017 Trash Tax receipts are up 0.68%. On-going Trash Tax remittances are due on a quarterly basis.

Boulder
Exhibit 1: Total Sales and Use Tax by Category by Industry and by Location & Other Taxes

Total Net Sales/Use Tax Receipts by Tax	December YTD Actual				
Category	2016 2017 % Change % of Tot				
Sales Tax	\$105,473,771	\$105,659,001	0.18%	78.58%	
Business Use Tax	12,990,562	14,485,759	11.51%	10.77%	
Construction Use Tax	11,898,930	9,818,326	-17.49%	7.30%	
Motor Vehicle Use Tax	3,985,168	4,496,393	12.83%	3.34%	
Total Sales and Use Tax	\$134,348,429	\$134,459,479	0.08%	100.00%	

Total Net Sales/Use Tax Receipts by	December YTD Actual			
Industry Type	2016	2017	% Change	% of Total
Apparel Stores	\$4,717,346	\$4,449,297	-5.68%	3.31%
Automotive Trade	9,113,995	9,589,021	5.21%	7.13%
Building Material - Retail	4,642,470	4,628,316	-0.30%	3.44%
Computer Related Business Sector	7,456,620	7,192,614	-3.54%	5.35%
Construction Sales / Use Tax	12,837,051	10,657,324	-16.98%	7.93%
Consumer Electronics	2,702,899	2,261,086	-16.35%	1.68%
Eating Places	17,179,820	17,607,789	2.49%	13.10%
Food Stores	17,202,439	17,114,470	-0.51%	12.73%
General Retail	26,839,532	25,777,220	-3.96%	19.17%
Home Furnishings	3,513,111	3,531,658	0.53%	2.63%
Medical Marijuana	794,811	621,660	-21.79%	0.46%
Rec Marijuana	2,755,089	3,333,839	21.01%	2.48%
Transportation/Utilities	8,407,559	8,274,319	-1.58%	6.15%
All Other	16,185,688	19,420,866	19.99%	14.44%
Total Sales and Use Tax	\$134,348,429	\$134,459,479	0.08%	100.00%

Total Net Sales/Use Tax Receipts by	December YTD Actual			
Geographic Area	2016	2017	% Change	% of Total
29th Street	\$9,170,268	\$8,651,725	-5.65%	6.43%
Airport	350,791	83,745	-76.13%	0.06%
Basemar	2,492,231	1,988,758	-20.20%	1.48%
Boulder County	1,449,329	1,468,971	1.36%	1.09%
Boulder Industrial	11,275,610	13,310,534	18.05%	9.90%
BVRC-Boulder Valley Regional Center	26,147,923	25,349,357	-3.05%	18.85%
Colorado All Other	1,019,937	611,448	-40.05%	0.45%
County Clerk	3,985,168	4,496,393	12.83%	3.34%
Downtown	11,760,459	10,836,431	-7.86%	8.06%
Downtown Extension	828,230	720,573	-13.00%	0.54%
East Downtown	1,687,148	970,443	-42.48%	0.72%
Gunbarrel Commercial	1,681,512	1,604,237	-4.60%	1.19%
Gunbarrel Industrial	7,459,713	5,986,618	-19.75%	4.45%
Metro Denver	5,835,104	4,574,460	-21.60%	3.40%
N. 28th St Commercial	6,631,552	6,472,008	-2.41%	4.81%
N. Broadway Annex	469,893	428,298	-8.85%	0.32%
North Broadway	1,624,113	1,820,062	12.06%	1.35%
Out of State	14,853,459	16,687,646	12.35%	12.41%
Pearl Street Mall	4,189,795	4,226,833	0.88%	3.14%
Public Utilities	4,904,766	4,860,064	-0.91%	3.61%
Table Mesa	3,156,174	2,942,407	-6.77%	2.19%
The Meadows	1,127,162	1,131,452	0.38%	0.84%
UHGID (the "hill")	1,309,625	1,486,253	13.49%	1.11%
University of Colorado	1,763,568	1,300,466	-26.26%	0.97%
Unlicensed Receipts	490,402	359,258	-26.74%	0.27%
All Other Boulder	8,684,496	12,091,039	39.23%	8.99%
Total Sales and Use Tax	\$134,348,429	\$134,459,479	0.08%	100.00%

	December YTD Actual					
Miscellaneous Tax Statistics	2016	2017	% Change			
Accommodations Tax	\$6,944,033	\$7,056,993	1.63%			
Admissions Tax	758,807	809,450	6.67%			
Disposable Bag Fee	283,351	274,095	-3.27%			
Food Service Tax	699,934	721,924	3.14%			
Rec Marijuana Excise Tax	1,047,225	922,447	-11.92%			
Short-Term Rental Tax	282,042	1,077,729	282.12%			
Sugary Drink Tax	-	2,636,141	-			
Trash Tax	1,783,385	1,795,587	0.68%			

Boulder Exhibit 2 - 2017 Annual Sales and Use Tax By Industry and Location

SALES T	AX BY INDUS	STRY		USE TAX BY INDUSTRY		JSTRY
De	cember YTD			December YTD		D
2016	2017	% Change	INDUSTRY	2016	2017	% Change
4,673,005	4,412,948	-5.57%	Apparel Stores	44,341	36,349	-18.02%
5,053,627	5,022,759	-0.61%	Automotive Trade	4,060,367	4,566,262	12.46%
4,623,919	4,611,673	-0.26%	Building Material - Retail	18,551	16,643	-10.29%
3,233,149	3,396,588	5.06%	Computer Rel.Business Sector	4,223,471	3,796,025	-10.12%
692,995	634,174	-8.49%	Construction	12,144,056	10,023,150	-17.46%
2,611,818	2,011,452	-22.99%	Consumer Electronics	91,081	249,634	174.08%
16,948,821	17,433,097	2.86%	Eating Places	230,999	174,692	-24.38%
17,019,528	16,933,164	-0.51%	Food Stores	182,912	181,306	-0.88%
23,063,373	23,577,011	2.23%	General Retail	3,776,159	2,200,209	-41.73%
3,494,145	3,510,574	0.47%	Home Furnishings	18,966	21,083	11.16%
776,172	580,251	-25.24%	Medical Marijuana	18,639	41,409	122.16%
2,680,099	3,252,511	21.36%	Rec Marijuana	74,990	81,328	8.45%
8,029,637	7,957,650	-0.90%	Transportation/Utilities	377,922	316,670	-16.21%
12,573,483	12,325,149	-1.98%	All Other	3,612,205	7,095,717	96.44%
105,473,771	105,659,001	0.18%	Total	28,874,658	28,800,478	-0.26%

SALES TAX BY LOCATION			USE TAX BY LOCATION			
De	cember YTD			December YTD		D
2016	2017	% Change	LOCATION	2016	2017	% Change
8,980,951	8,550,783	-4.79%	29th Street	189,317	100,943	-46.68%
43,147	29,033	-32.71%	Airport	307,644	54,712	-82.22%
2,375,971	1,935,012	-18.56%	Basemar	116,260	53,747	-53.77%
1,301,546	1,274,767	-2.06%	Boulder County	147,784	194,205	31.41%
7,948,771	7,740,607	-2.62%	Boulder Industrial	3,326,839	5,569,927	67.42%
24,277,320	24,316,864	0.16%	BVRC-Bldr Valley Reg Ctr	1,870,603	1,032,493	-44.80%
495,359	515,573	4.08%	Colorado All Other	524,578	95,875	-81.72%
0	0	0.00%	County Clerk	3,985,168	4,496,393	12.83%
9,040,211	8,908,035	-1.46%	Downtown	2,720,248	1,928,397	-29.11%
792,670	704,221	-11.16%	Downtown Extension	35,560	16,352	-54.02%
787,869	798,368	1.33%	East Downtown	899,279	172,075	-80.87%
1,665,512	1,566,443	-5.95%	Gunbarrel Commercial	16,001	37,794	136.20%
1,197,357	1,198,428	0.09%	Gunbarrel Industrial	6,262,356	4,788,190	-23.54%
4,239,662	4,049,110	-4.49%	Metro Denver	1,595,443	525,350	-67.07%
6,178,846	6,156,478	-0.36%	N. 28th St Commercial	452,705	315,530	-30.30%
448,806	410,647	-8.50%	N. Broadway Annex	21,087	17,650	-16.30%
1,522,811	1,530,666	0.52%	North Broadway	101,302	289,397	185.68%
13,618,909	14,701,288	7.95%	Out of State	1,234,550	1,986,358	60.90%
4,048,145	4,178,179	3.21%	Pearl Street Mall	141,650	48,654	-65.65%
4,780,193	4,728,807	-1.07%	Public Utilities	124,573	131,257	5.37%
3,044,371	2,836,871	-6.82%	Table Mesa	111,804	105,536	-5.61%
1,098,046	1,088,544	-0.87%	The Meadows	29,116	42,908	47.37%
1,301,173	1,444,395	11.01%	UHGID (the "hill")	8,453	41,857	395.17%
1,235,356	1,290,587	4.47%	University of Colorado	528,212	9,879	-98.13%
432,137	245,302	-43.24%	Unlicensed Receipts	58,265	113,956	95.58%
4,618,632	5,459,993	18.22%	All Other Boulder	4,065,862	6,631,043	63.09%
105,473,771	105,659,001	0.18%	Total	28,874,658	28,800,478	-0.26%

Boulder ${\bf Exhibit~3-2017~City~Sales~and~Use~Tax~Collections~by~Month}$

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2011 5.365,498 5.129,006 6.75,88,402 5.993,901 7.136,908 5.121,718 7.406,855 7.500,227 6.188,194 5.007,408 6.197,709 6.197,7	5.588.402 5.993.901 7.3 5.707.649 6.197.302 7.9 6.619.736 6.197.302 7.9 6.619.736 6.990.638 9.6 7.527.277 7.792.804 9.2 7.551.804 8.299.87 9.6 7.751.804 8.299.87 9.6 7.751.804 8.299.87 9.6 7.751.804 8.299.87 9.6 7.751.804 1.121.004 1.0 8.66.772 1.127.337 1.6 7.751.804 6.66.706 2.5 7.833.48 7.388.88 7.2 7.844% 2.386% 2.2 7.851.209 9.1 7.81.24 1.362.48 1.362.48 1.362.48 7.76.513 1.008.019 9.9 7.76.513 1.008.019 9.9 7.76.513 1.308.019 9.9 7.76.513 1.308.019 9.9 7.76.513 1.308.019 9.9 7.76.513 1.308.019 9.9 7.76.513 1.308.019 9.9 7.76.513 1.308.019 9.9 7.76.513 1.308.019 9.9 7.76.513 1.308.019 9.9 7.76.513 1.308.019 9.9 7.76.513 1.308.019 9.9 7.76.513 1.308.019 9.9 7.76.513 1.308.019 9.9 7.76.513 1.308.019 9.9 7.76.513 1.308.019 9.9	2.1.0 2.1.0 2.1.0 8.6.0 8.4.4 8.4.4 1.0.0 1.		6.188.194 6.591,707 7.452,664 8.804.542 8.122,661 9,009,591 10,92% 0.29% 1,117,818 1,117,818 1,1121,736 1,012,343 1,106,419 1,199,518 1,230,066 2,559% -14,94%		0.04.529 77,741.899 205.508 81,485,020 66,741 89,973.310 66,741 89,973.310 64,995 105,473.771 11.21% 0.18% 65,940 11,867.315 22,486 12,008,723 22,486 12,008,723 22,486 12,008,723 22,486 12,008,723 22,486 12,008,723 23,389% 60,862 16,975,728 33,39% 60,600% 11,82%	77,741,989 2,229,833,724 81,485,220,23,895,590,088 89,973,311 2,527,340,169 102,034,763 2,643,387,668 105,659,001 2,737,279,819 105,659,001 2,737,279,819 11,867,314 348,015,103 12,008,731 342,1161,937 15,309,114 40,031,292 16,553,672 428,831,632 16,553,672 428,831,632 16,553,672 428,831,632		3.41% 3.41% 3.41% 3.86% 3.86% 3.41% 3.41% 3.86% 3.86% 3.86% 3.86% 3.86%
2013 5.557,163 5.824,808 7.171,949 5.070,449 6.197,302 7.0868.604 6.161,076 6.944.756 7.500,134 6.531,750 5.994,325 7.171,949 7.507,346 8.394,328 7.506,449 7.507,346 7.507,34	6,619,739 6,197,302 7.9 6,619,739 6,197,302 7.9 7,527,327 7,792,893 9.6 7,751,804 8,239,983 9.6 1,022,487 1,023% 1,022,412 911,993 9.6 1,127,268 666,702 916,993 9.6 1,127,368 666,702 1.127,357 1.6 1,002,139 1.009,194 1.6 1,002,139 1.009,194 1.6 1,002,139 1.009,194 1.6 1,002,139 1.009,194 1.6 1,833,47 1.127,357 1.2 2,5,64% -2,3,86% -2 2,5,64% -2,3,86% -2 4,302,4 571,269 1.6 1,811,24 1.008,019 9.7 1,811,24 1.008,019 9.7 1,812,40,887 1.16,548 1.4 1,72,40% -69,42% -69,4	8.4.6 8.4.6 8.4.6 8.4.6 8.4.6 1.0.0		6.591,707 7,432,664 8.804,342 8.122,561 9,009,591 0.129% 0.129% 1,121,736 1,101,736 1,101,343 1,101,419 1,109,518 1,109,518 1,109,518 1,109,518 1,109,518 1,109,518 1,109,518		22.5508 81.485.022 66.741 89.973.310 95.575 102.034,741 18.264 105.659.001 10.29% 0.18% 0.29% 0.18% 0.29% 11.867.315 122.486 12.008,72 122.486 12.008,72 122.486 12.008,72 123.435 15.309,14 60.862 16.975,72 83.39% 11.82%	81,485,022 2,389,590,088 89,973,311 2,577,340,169 102,034,763 2,643,87,688 105,473,771 2,732,481,114 105,659,001 2,737,279,819 11,867,314 348,015,103 12,008,721 322,161,933 15,309,114 428,851,632 16,553,672 428,851,632 16,553,672 49,785,689		3.41% 3.56% 3.86% 3.86% 3.41% 3.41% 3.56% 3.56% 3.86% 3.86%
2014 5.965.909 6.687.903 6.687.904 7.250.418 6.619.759 6.900.628 8.306.228 7.306.318 7.306.318 7.250.474 7.250.274	7,571,275 6,590,628 8,33 7,573,277 7,792,804 9,27 7,573,804 8,489,897 9,6 7,751,804 8,289,897 9,6 7,751,804 8,289,897 9,6 7,102% -2,94% 8,66,142 911,993 9 8,66,142 911,993 9 9,65,772 1,127,387 1,60 9,65,772 1,127,387 1,60 1,353,478 1,019,194 1,16 1,353,478 1,019,194 1,16 1,353,478 1,009,187 1,25 2,55,96% 4,97% -2,25,86% -2,25,96% 4,97% 1,25 7,75,513 1,008,019 9 1,481,24 51,269 1,60 40,887 41,628 1,628,488 4,08,887 1,628,488 1,628,488 1,628,488 1,628,488 1,638,48	8 8 8 8 8 8 8 8 8 8 8 8 8 8 8 8 8 8 8		7,452,664 8,804,542 8,112,561 9,009,591 10,92% 0,29% 1,417,818 1,121,736 1,101,343 1,101,343 1,101,419 1,101,419 1,101,419 1,101,419 1,101,419 1,101,419 1,101,419 1,101,419 1,101,419 1,101,419 1,101,419 1,101,419 1,101,419		66,741 89,973,310 99,575 102,034,764 64,995 105,473,771 11,21% 69,940 11,867,315 12,486 12,008,722 12,487 15,309,114 47,234 16,539,673 13,39% 13,39% 16,500% 11,82%	89,973,311, 2,527,340,169 102,034,737,71,272,481,114 105,659,001, 2,737,279,819 11,867,314, 348,015,103 12,008,721, 342,161,935 15,309,114, 430,031,292 16,553,672, 428,811,632 16,573,728, 439,785,689 18,982,152, 491,765,586		3.56% 3.86% 3.86% 3.41% 3.41% 3.56% 3.56% 3.86%
2015 6.889.039 7.656.464 9.15.227 7.75.224 9.27.260 9.27.306 8.10.335 9.05.1.263 9.17.43.85 7.47.386 9.27.26 9.27.26 9.27.28 9	7,527,277 7,792,804 9,22,638,488,388 9,64,82,898 9,64,82,898 9,64,82,898 9,64,82,898 9,64,82,898 9,64,82,898 9,64,82,898 9,64,82,898 9,64,82,898 9,64,82,898 9,64,82,898 9,64,82,898 9,64,82,84,82,84,82,84,82,84,82,84,82,84,82,84,82,84,82,84,82,84,82,84,82,84,82,84,82,84,82,84,82,84,82,84,84,82,84,82,84,82,84,82,84,82,84,82,84,82,84,82,84,82,84,82,84,82,84,82,84,82,84,82,84,82,84,83,82,84,82,84,82,84,82,84,82,84,82,84,82,84,82,84,82,84,82,84,82,84,82,84,82,84,82,84,82,84,82,84,83,84,84,84,84,84,84,84,84,84,84,84,84,84,	8 8 8 8 8 8 8 8 8 8 8 8 8 8 8 8 8 8 8		8.804.542 8.122.561 9.000.591 10.92% 0.29% 1.417.818 1.121.736 1.012.343 1.106.419 1.199.518 1.230.066 2.55% -14.94%		95.575 102.034,774 18.264 105.659,001 1.121% 0.18% 69.940 11.867.315 22.486 12.008,721 22.486 12.008,721 22.486 12.008,721 22.486 12.008,721 23.435 15.309,114 60.862 16.975,728 33.39% 18.892,152	102.034.763 2.643.387.668 105.473.771 2.732.481.114 105.659.001 2.737.279.819 11.867.314 348.015.103 12.008.721 352.161.935 15.309.114 430.031.292 16.533.672 428.851.632 16.975.728 439.785.688		3.86% 3.86% 3.41% 3.56% 3.56% 3.56% 3.86%
2016 7.281,270 7.416,204 8.18.5137 7.673,436 8.489,983 9.660,131 8.621,264 10.57% 7.738,138 7.738,138 Curouth) 5.687,99 6.449 8.489,987 9.644,982 8.460,131 9.773,80 9.009,991 7.811,88 CVTD) 5.55% 6.44% 7.47% 1.02% -2.24% 0.26% 0.26% 0.29% 0.20% 0.00%	7.753.663 8.489.983 9.6 7.753.804 2.294% 1.023% 2.12% 1.033% 2.12% 1.033% 976.451 1.121.2064 1.0 866.142 911.993 9.9 1.727.805 666.702 9.9 1.525.903 1.127.357 1.0 1.002.138 1.099.194 1.6 1.002.138 1.099.194 1.6 1.002.138 1.099.194 1.6 1.853.478 1.099.89 9.9 7.75.513 1.008.019 9.9 7.76.513 1.008.019 9.9 7.76.513 1.008.019 9.9 7.76.513 1.008.019 9.9 7.76.513 1.008.019 9.9 7.76.513 1.008.019 9.9 7.76.513 1.008.019 9.9 7.76.513 1.008.019 9.9 7.76.513 1.008.019 9.9 7.76.513 1.008.019 9.9 7.76.513 1.008.019 9.9 7.76.513 1.008.019 9.9 7.76.513 1.008.019 9.9 7.76.513 1.008.019 9.9 7.76.513 1.008.019 9.9 7.76.513 1.008.019 9.9 7.76.513 1.008.019 9.9 7.76.513 1.008.019 9.9 7.76.513 1.008.019 9.9 7.76.513 1.008.019 9.9	8 8 8 8 8 8 8 8 8 8 8 8 8 8 8 8 8 8 8 8		8.12.561 9,009.501 0.29% 0.29% 1.1417.818 1.101.343 1.161.419 1.109.518 1.20.006 2.55% 1.14.94%		64,995 105,473,771 11,21% 0.29% 0.18% 0.29% 0.18% 0.9940 11,867,315 22,486 12,008,772 12,435 15,309,114 44,224 16,53,673 44,224 16,53,673 44,224 16,53,673 66,200,877,728 33,39% 11,897,778	105,473,771 2,732,481,114 105,659,001 2,737,279,819 11,867,314 348,015,103 12,008,721 352,161,933 15,309,114 428,851,632 16,553,672 428,851,632 16,553,672 439,785,689 18,982,152 491,765,596		3.86% 3.41% 3.41% 3.56% 3.56% 3.86% 3.86%
(month) 5,55% -6,44% 7,71844 2,9987 9,64492 8,4088 8,66611 9,92,380 9,009,38 1,13% 1,33% -6,44% 7,43% 1,02% -2,94% 0,26% -2,21% -3,22% -5,66% 10,92% 1,13% CyTD) 5,55% -6,44% 7,43% 1,02% -2,94% 0,26% -2,21% -3,52% -5,66% 10,92% 1,13% See 1 1,020 2,44% 2,47% 1,12 1,13% -6,03% 0,08% 0,08% See 1 2,012 763,425 765,425 99,120 86,142 91,133 1,135,01 96,120 96,120 96,120 96,130 <td>7.751.804 8.239.887 9.0 1.02% -2.94% 2.12% 1.03% 976.451 1.121.064 1.0 866.142 911.993 9 17.77386 1.005.139 1.005.139 1.002.139 1.006.139 1.006.139 503.718 3.60.99 7 430.524 57.231 3.66.99 7 776.513 1.008.019 9 1.481.245 416.887 416.887 42.240% -69.42% 6.45.03%</td> <td>8.4 10.0 10.0 10.0 10.0 10.0 10.0 10.0 10</td> <td>2,2,2,2,1,1,1,1,1,1,1,1,1,1,1,1,1,1,1,1</td> <td>9,009,591 10,52% 0,29% 1,417,818 1,121,736 1,012,343 1,101,419 1,101,419 1,101,419 1,130,066 2,55% -14,94%</td> <td></td> <td>18,264 105.659.001 1.121% 0.29% 0.18% 0.9940 11.867,315 12.486 12.008,722 12.437 15.309,114 13.949 16.5533.673 16.050 18.982,152 13.39% 11.82%</td> <td>105.659,001 2,737,279,819 11,867,314 348,015,103 12,008,721 32,161,935 15,309,114 430,031,292 16,538,672 428,851,632 16,575,728 439,785,689 18,982,132 491,765,596</td> <td>7 . 1</td> <td>3.86% 3.41% 3.56% 3.86% 3.86%</td>	7.751.804 8.239.887 9.0 1.02% -2.94% 2.12% 1.03% 976.451 1.121.064 1.0 866.142 911.993 9 17.77386 1.005.139 1.005.139 1.002.139 1.006.139 1.006.139 503.718 3.60.99 7 430.524 57.231 3.66.99 7 776.513 1.008.019 9 1.481.245 416.887 416.887 42.240% -69.42% 6.45.03%	8.4 10.0 10.0 10.0 10.0 10.0 10.0 10.0 10	2,2,2,2,1,1,1,1,1,1,1,1,1,1,1,1,1,1,1,1	9,009,591 10,52% 0,29% 1,417,818 1,121,736 1,012,343 1,101,419 1,101,419 1,101,419 1,130,066 2,55% -14,94%		18,264 105.659.001 1.121% 0.29% 0.18% 0.9940 11.867,315 12.486 12.008,722 12.437 15.309,114 13.949 16.5533.673 16.050 18.982,152 13.39% 11.82%	105.659,001 2,737,279,819 11,867,314 348,015,103 12,008,721 32,161,935 15,309,114 430,031,292 16,538,672 428,851,632 16,575,728 439,785,689 18,982,132 491,765,596	7 . 1	3.86% 3.41% 3.56% 3.86% 3.86%
Cive Tax 5.55% -6.44% 7.43% 1.02% -2.94% 0.26% -2.21% -3.52% -5.66% 10.92% 1.13% Cive Tax 5.55% -6.50% -6.50% 2.17% 1.10% 0.26% -2.21% -5.56% 10.92% 1.13% Cive Tax 5.55% -6.50% 2.17% 1.10% 1.04% 0.02% -6.08% 0.02% -6.08% -6.	1.02% 2.94% 1.03% 2.12% 1.03% 2.12% 1.03% 2.12% 1.03% 2.64,71 1.212.064 1.0 2.5 965,72 1.127.387 1.6 1.002.139 1.005.139 1.005.386 1.2 2.5 96% 4.97% 2.25 96% 2.25	1,001		1,1111111111111111111111111111111111111		11.8 12.0 15.3 16.5 16.9 18.9			3.41% 3.41% 3.56% 3.86% 3.86% 3.86%
Control Cont	2.12% 1.03% 976.451 1.212.064 1.0 866.142 911,993 9 1.727.986 666.706 2.5 965.772 1.127.357 1.6 1.002.138 1.099.199 1.09 1.353.478 1.099.199 1.09 27.351 366.990 1.4 1.481.24 571.269 1.6 776.513 1.008.019 9 1.481.24 71.269 1.6 776.513 1.008.019 9 1.481.24 71.269 1.6 776.513 1.008.019 9 1.481.24 71.269 1.6 776.513 1.028.019 9 1.481.24 71.6581 1.6 776.513 1.028.019 9 1.481.24 71.6581 1.6 776.513 1.028.019 9	7 7 8 8 8 8 9 9 9 9 9 9 9 9 9 9 9 9 9 9		1,1 1,1 1,1 1,1 1,1 1,1 1,1 1,1 1,1 1,1		11,8 12,0 15,3 16,5 16,9 18,9			3.41% 3.41% 3.56% 3.86% 3.86% 3.86%
Table Tabl	866,142 911,004 11,22,064 11,22,064 12,26,572 11,27,587 11,123,478 1,002,19 1069,886 1,25,96% 4,97% 23,86% 23,84% 23,86% 4,97% 340,719 340,719 340,719 1,461,24 11,002,19 1,461,24 11,002,19 1,461,24 11,002,19 1,461,24 11,62,81 1,22,40% 49,42								3.41% 3.41% 3.56% 3.86% 3.86% 3.86%
2012 763,442 768,579 859,142 976,451 1,212,064 1,041,575 722,389 940,127 957,894 1,417,818 737,310 737,310 737,310 737,310 737,310 737,310 737,310 737,324 737,310 7	866,142 911,203 1,727,986 666,706 965,772 1,107,337 1,1002,139 1,002,139								3.41% 3.41% 3.56% 3.86% 3.86% 3.86%
2013 1.132,015 762,369 979,120 866,142 911,993 963,338 885,033 767,94 1.338,775 1.121,736 807,130 2014 924,387 9.324,127 1.427,127 1.427,286 6.66,76 2.441,827 1.207,436 1.409,90 1.016,419 9.438 2015 1.315,821 2.372,877 1.376,970 1.353,475 1.019,194 1.606,928 1.576,860 1.215,718 1.327,39 1.101,419 9.24,387 2016 1.315,821 2.372,877 1.376,970 1.353,475 1.019,194 1.606,928 1.576,860 1.215,718 1.257,79 1.101,419 9.24,387 2016 1.315,821 2.372,877 1.376,970 1.353,478 1.019,194 1.606,928 1.576,860 1.215,718 1.257,79 1.109,47 2017 2.386,392 2.697,312 315,868 503,719 340,731 377,216 595,334 214,896 472,866 473,523 799,532 2018 2.385,392 2.697,312 315,868 503,719 340,731 377,216 595,334 214,896 422,866 473,523 799,532 2018 2.387,123 860,064 2.527,741 776,513 1.008,019 1.688,472 337,139 399,130 1.489,41 387,123 387,123 388,132 446,674 325,174 316,174 316,174 316,174 2017 1.131,687 311,519 7.22,108	866,142 911,993 1,727,986 666,705 965,772 1,127,387 1, 1,353,478 1,019,194 1, 1,002,139 1,068,886 1, -25,96% 4,97% -23,86% -28,44% 23,86% 503,719 340,731 877,331 366,592 430,524 571,269 1, 1,481,245 1,362,485 408,887 416,581 1, -72,40% -69,42% -45,03% -50,15%								3.41% 3.56% 3.86% 3.86% 3.86%
2014 924.895 905.714 1,224.127 1,277.856 666,706 2,541.847 1,066,846 1,297.348 1,409.960 1,011.347 1,011.997 2016 1,215.821 2,124.137 1,1376.970 1,027.372 1,019.149 1,006.238 1,267.060 1,267.06 1,167.149 1,209.218 1,209.	1,727,986 666,706 2, 965,772 1,127,387 1,1127,387 1,1127,387 1,1127,387 1,1127,387 1,1127,387 1,1127,387 1,1127,387 1,1127,387 1,1127,387 1,1127,40% 1,1127,4		1221						3.56% 3.86% 3.86% 3.86%
2015 1,124,337 1,134,561 1,713,016 965,772 1,127,357 1,606,938 1,207,096 2,381,899 1,161,419 942,357 2016 1,335,231 2,337,97 1,335,478 1,010,116 1,195,338 1,196,138 1,196,138 1,101,141 942,357 (month) -8,72% -36,19% -1,90% -2,596% 4,97% -2,068% -35,08% 1,257,38 1,196,138 1,196,138 (TD) -8,72% -39,26% -2,910% -2,596% 4,97% -2,068% -35,08% 1,185,338 1,194,48 1,182,43 1,182,44 1,182,44 1,182,44 1,182,44 1,182,44<	965.772 1.127.357 1., 1.123.348 1.0002.194 1., 1.0002.194 1., 1.0002.194 1., 1.23.86% 4.97% -28.44% 23.86% -23		2,11						3.86% 3.86% 3.86%
The color 1,115,821 1,136,570 1,136,470 1,13	1,035,478 1,019,194 1,, 1,002,139 1,009,186 1,, 2,15,96% 4,97% -23,86%28,44% 23,86% - 503,719 340,731 36,595 1, 1,481,24 51,269 1, 1,481,24 1,362,485 1,068,019 1,481,24 1,362,485 1,40,885		77						3.86%
(WTD) 2017 1.2011.16 1.039.556 1.450.761 1.002.139 1.059.886 1.24.550 1.033.652 1.465.764 1.557.385 1.230.066 11.55.233 1.230.066 1.25.2348 1.201.2848 1.201	1,002.139 1,069.886 1, -23.96% 4,97% -23.86% -38.44% -23.86% -38.44% 57.331 366.959 140.824 571.269 1,76.513 1,008.019 1,481.24 408.887 416.581 1,24.9% -69.42% -45.03% -50.13%	-i	1					11.82%	3.86%
(TTD)	2.5.96% 4.97% 2.8.44% 2.3.86%			7	2				
(YTD)	23.86% -23.86%								
2012 385.392 1.697.312 315.868 503.719 340,731 377.216 595.334 214.896 422.866 473.523 799.552 2013 732.539 241.380 298.613 577.351 346.731 377.216 595.334 214.896 422.866 473.523 799.552 2014 716.119 1.111.061 600.233 436.524 571.269 1.688.472 373.129 379.130 1.106.147 876,749 622.491 1.120.147 1.111.061 6.00.233 430.524 571.269 1.688.472 373.129 379.130 1.130.147 876,749 622.491 1.120.147 1.134.774 976.33 1.106.147 1.136.774 1.136	503.719 340.731 577.351 366,959 430,254 571,269 1,776,533 1,008,019 1.481,24 1,362,485 408,887 416,581 1,772,40% -72,40% -69,42% -45,03% -50,15%								
2012 385.392 1.697.312 315.868 503.719 340,731 377.216 595.334 214.896 422.866 473.523 799.552 1.607.312 2013 732.539 941.380 208.613 577.351 366.959 728.141 845.123 1.182.131 1.196.147 876,749 622.491 1. 2014 716.119 1.111.061 600.233 430.524 571.269 1.688.472 373.129 379.130 713.014 908.032 325.754 1. 2015 1.545.717 1.134.734 968.302 1.481.245 1.362.489 1.362.489 44.057 1.326.163 379.898 66.17 376.518 1.362.499	503.719 340.731 577.351 366.959 430.524 571.269 1, 776.513 1,008.019 1,481.245 1,362.487 408.887 416.581 1, 77.240% 69.42% 416.581 1, 47.240% 69.42%								
2012 385.392 1.697,312 315.868 503,719 340,731 377,216 595,334 214,896 473,823 799,552 799,552 2014 773,213 941,380 2296,131 377,213 1,006,147 1,0	503.719 340,731 577,351 366,950 430,224 571,269 1, 776,513 1,008,019 1,481,245 1,362,485 40,887 416,581 1, 772,40% 69,42% 45,03% 50,13%								
2013 722.539 941.380 298.613 577.351 366.959 728.141 845.123 1.186.147 876,749 622.491 1. 2014 716.119 1.111.061 2.111.061 2.27.741 77.513 1.086.959 1.688.472 373.129 98.637 379.130 1.329.771 896.322 1.812.481 1.086.149 1.339.771 896.329 1.688.472 373.129 98.637 373.129 373.129 98.637 373.129 98.637 373.129 98.637 373.129	577,331 366,959 430,524 571,269 17 776,513 1,060,19 1,481,245 1,362,485 408,887 416,581 1 -72,40% 69,42% -45,03% -50,15%								3.41%
2014 716.119 1.111.061 600.233 430.524 \$71.269 1.688.472 373.129 779.130 713.014 908.032 33.5754 1. 2015 387.129 867.042 25.2774 1. 2015 1.545.717 1.134.734 908.302 1.481.245 1.00.8019 985.050 883.353 986.617 329.710 1.329.719 1.347.734 908.302 1.481.245 90.059 1.360.509 464.057 1.350.163 379.88 667.293 1.000 prior year (month) 2017 1.151.587 511.519 747.890 408.887 416.581 1.480.541 633.232 576.268 917.519 371.415 1.563.238 1. 225.50% 237.95% 237.95% 24.50% 25.13% 2	430,524 571,269 1 776,513 1,008,019 1,481,245 1,362,485 408,887 416,581 1 -72,40% 69,42% -45,03% -50,15%						9,879,256 289,714,282	52.04%	3.41%
2015 387.123 680.064 2.527.741 776.513 1.008.019 985.050 583.353 986.617 322.510 1.329.731 850.259 2016 1.545.717 1.134.734 968.302 1.481.245 1.362.489 1.362.499 1.362.090 1.320.731 850.259 1.362.489 1.362.489 1.362.489 1.362.489 1.362.489 1.362.489 1.362.388 1.362.	776.513 1,008.019 1,481.245 1,362.485 408.887 416.581 1, -72.40% -69.42% -45.03% -50.15%				Τ,	.,557,635 9,374,372	9,374,372 263,325,056	-9.11%	3.56%
2016 1.545.717 1.134.734 968.302 1.481.245 1.362.485 900.269 1.360.909 464.057 1.356.165 379.888 667.293 1.000.209 1.360.909 464.057 1.356.165 379.888 667.293 1.000.209 1.360.909 464.057 1.355.098 1.362.338	1,481,245 1,362,485 408,887 416,581 1, -72,40% -69,42% -45,03% -50,15%			-,					3.86%
2017 1.151.587 511.519 747.890 408.887 416.581 1.480,541 633.232 576.268 917.519 371,415 1.563.238 1 from prior year (VTD) -25.50% -32.76% -72.40% -69.42% 64.40% -53.47% 24.18% -30.81% -22.2% 134.27% from prior year (VTD) -25.50% -37.95% -45.03% -50.15% -36.19% -36.19% -35.71% -35.59% -17.49% 2010 0	408,887 416,581 1,-72,40% -69,42% -45,03% -50,15% -					307,860 11,898,930	11,898,932 308,262,480	4.27%	3.86%
from prior year (NTD) -25.50% -54.92% -22.76% -72.40% -69.42% -64.46% -53.47% 24.18% -30.81% -2.23% 134.27% 172.49% 150.00	-72.40% -69.42% -45.03% -50.15% -				_	,039,649 9,818,326	9,818,326 254,360,780	-17.49%	3.86%
from prior year (YTD) -25.50% -37.95% -33.92% -45.03% -50.15% -36.19% -38.88% -35.71% -35.09% -33.95% -17.49% -17.49% -30.010 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	-45.03% -50.15%		ġ			237.70%			
0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0						-17.49% -17.49%			
			0		0	0 0			
0 0 0 0 0 222.384 22,405	0 0 0	0 0	0	0 222,584	22,405	354,614 599,603	0		
2012 6,512,315 7,594,986 7,068,572 7,546,786 8,764,489 6,491,941 8,561,878 8,882,987 8,079,534 7,229,887 11,44	7,068,572 7,546,786			8,079,534		11,445,724 96,106,967	96,106,965 2,818,386,129		3.41%
2013 7,421,718 7,528,557 8,449,682 7,151,142 7,476,254 9,660,683 7,841,262 8,894,882 10,035,056 8,590,192 7,363,947 12,957	7,151,142 7,476,254					12,959,626 103,373,001	103,373,001 3,031,466,305	7.56%	3.41%
2014 7,607,004 8,654,678 9,430,540 8,778,270 8,228,603 12,533,606 8,450,953 9,569,517 10,707,479 9,373,039 8,369,295 12,95	8,778,270 8,228,603			9,373,039		12,953,810 114,656,795	114,656,794 3,220,696,489	6.24%	3.56%
2015 8,550,499 9,451,089 13,309,705 9,269,562 9,928,180 11,896,145 9,686,223 11,305,233 12,256,328 11,295,692 8,946,290 14,10	9,269,562 9,928,180					14,104,659 129,999,606	129,999,605 3,367,865,440	4.57%	3.86%
2016 10.142.808 10.923.815 11.160,409 10.508.086 10.871.662 12.117.024 11.569.833 10.634.038 13.184.471 9.701.977 9.500.589 14.03	10,508,086 10,871,662			9,701,977		14,033,716 134,348,429	134,348,428 3,480,529,257	3.35%	3.86%
2017 10,037,896 8,489,583 11,588,731 9,162,830 9,726,454 12,390,073 10,097,773 10,708,163 12,417,294 10,611,072 10,519,647 18,729	9,162,830 9,726,454			10,611,072		18,729,963 134,459,479	134,459,479 3,483,406,194	%80.0	3.86%
3.66% -12.80% -10.53% 2.25% -12.72% 0.70% -5.82% 9.37% 10.73%	-12.80% -10.53%					33.46%			
Change from prior year (YTD) -1.03% -12.05% -6.61% -8.13% -8.62% -6.62% -7.53% -6.54% -6.44% -5.06% 0.08% 0	-8.13% -8.62%					%80.0 %80.0			